

### The Recognized Leader in Providing Fair Market Value Analysis

HealthCare Appraisers is the nationally recognized, pre-eminent expert in healthcare valuation and consulting services. We provide a full spectrum of valuation services and fair market value (“FMV”) solutions *exclusively* to the healthcare and life sciences communities.

### Fair Market Value Analysis and Consulting Services

#### Compensation & Service Arrangements

- Employment Arrangements | Medical Directorships
- On-Call Arrangements | Income Guarantee Arrangements
- Physician Recruitment | Collections Guarantees
- Management & Leasing Arrangements
- Co-Management & Pay-For-Performance Arrangements
- Joint Venture Relationships
- Thought Leader & KOL Arrangements

#### Business Valuation

- Physician Practices | ASCs | Hospitals
- Imaging Centers | Dialysis Centers | Other Ancillary & IDTFs
- Fixed Asset Appraisals
- CONs & Other Intangible Assets
- Valuation for Financial Reporting

#### Transaction Advisory & Strategic Consulting

- Needs Assessments
- Feasibility Analysis & Market Studies
- Joint Venture Strategies
- ASC Start-ups & Syndication
- Transactional Representation & Consulting
- Due Diligence
- Physician Compensation Planning & Consulting
- Practice Improvement Consulting
- Revenue Cycle Review & Improvement

#### Litigation Support

- Valuation Analysis | Expert Witness Testimony
- Damages Assessment

With offices in Delray Beach, Denver, Dallas, Chicago and Philadelphia, HealthCare Appraisers serves the nation's premier healthcare organizations in virtually every state of the country.

## Clients

- Hospitals & Health Systems
- Outpatient Facilities | Diagnostic & Treatment Companies
  - Ambulatory Surgery Centers
  - Dialysis & Imaging Centers
  - Radiation Therapy Centers
  - Urgent Care/Occupational Health
- Physicians | Physician Group Practices
- Pharmaceutical & Medical Device Manufacturers
- Managed Care Organizations
- Healthcare Lenders & Investors
- Nursing Homes | Long-Term Acute-Care Facilities

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